

JOB DESCRIPTION

GENERAL MANAGER – ORIBI VILLAGE HUB FOR IMPACT-DRIVEN ENTREPRENEURS IN CAPE TOWN

Oribi Village, a movement of changemakers running incubation programs and promoting social entrepreneurship in South Africa, is looking for a driven and inspirational General Manager to launch a new hub in Cape Town, lead the community, manage operations and further develop its activities and impact.

Oribi Village is a part of GROUPE SOS Pulse, a French-based leading organization providing support, network and workspaces for social & environmental entrepreneurs and innovators around the world.

This new General Manager will lead a team of up to 8-10 people whose ultimate goal is to service the members of its community. We care about creating a nurturing and inspiring atmosphere to work in, making Oribi Village a second home for everyone interested in our actions and willing to connect with impact-driven entrepreneurs.

About GROUPE SOS Pulse

GROUPE SOS Pulse is the branch of GROUPE SOS (18,000 employees, 44 countries, €1bn turnover) in charge of the development of supporting & promoting programs for entrepreneurs involved in social and environmental innovation. Our network of incubators and experts works alongside entrepreneurs, social & solidarity actors, and public and private organizations in the design and development of projects with impact.

GROUPE SOS Pulse's main activities are to:

- Support impact-driven entrepreneurs through an international network of incubators and incubation / acceleration programs (France, Tunisia, Morocco, South Africa, Western Balkans and Senegal very soon)
- Promote social and environmental entrepreneurship through various programs and events worldwide
- Promote the creation of impact innovations within more traditional organizations

About Oribi Village

Created in 2018 and based in Cape Town, South Africa, Oribi Village is a GROUPE SOS Pulse's incubator fully dedicated to social and environmental innovations. Since its creation, it has started the creation of a movement of changemakers and run three cohorts of about 30 entrepreneurs in total, mainly working on food systems and sustainable/inclusive tourism.

Oribi Village will be soon relocated into a new building, which offers promising capacities for new activities to be developed, including - among other opportunities - a food court, coworking spaces, event programming and new incubation programs.

POSITION RESPONSIBILITIES

As this new hub's General Manager, you will be responsible for the definition of the general strategy and the coordination and management of all actions developed to implement it.

To succeed in this role you will need to be autonomous and have a real entrepreneurial spirit, as well as excellent strategic & communication skills.

Main missions

Supported by our team in Paris, your main missions will be to:

1. Define and implement this new hub strategy

- Elaborate the hub's strategy in collaboration with the existing team and the consultants involved in the project (may involve naming, branding and marketing work)
- Help define and conceive the hub's various offers (incubation programs, co-working space, specific offers dedicated to private companies and organizations, etc.)
- Define forecasts and profitability targets
- Define further development objectives

2. Supervise, coordinate and manage

- Supervise the implementation of Oribi's existing and new offers
- Recruit and manage the Human Resources
- Ensure the economic and financial management, with the support of our team in Paris
- Manage administrative task, accounting and financial reporting, with the support of an administrative and financial manager
- Manage, supervise and regularly optimize the day-to-day operations (material means, processes, internal communication)

3. Coordinate the implementation of Oribi's new offers derived from the new building

- Identify strategic local partners and establish long-term effective working relationships with them
- Develop, market and implement the new offers - Effectively organize the acquisition of new customers for existing and new offers
- With a commercial mindset, you will have constant focus on growth, service and improvement
- Supervise the development strategy and reinforce the collaboration with local strategic partners

4. Report and Represent

- Report regularly to the partners and the GROUPE SOS / GROUPE SOS Pulse team located in Paris
- Represent Oribi Village and GROUPE SOS / GROUPE SOS Pulse at local national and international level

POSITION QUALIFICATIONS

Education and experience

- A minimum-5-year experience as a manager in relevant ventures (socially-driven enterprises, non-profits, event agencies, coworking spaces, ...) or as an entrepreneur
- Relevant practical experience in socially-driven enterprises or workforce development programs

Skills/Competencies

- **Strong entrepreneurial spirit**
- **Good knowledge of the South African business & entrepreneurial ecosystem**
- **Perfect written and spoken English. Skills in Xhosa/Zulu, Afrikans and/or in French are strong assets**
- **Previous experience in fundraising would be an asset**
- Excellent interpersonal and communication skills
- Ability to solve problems and work independently, but also in team with partners
- Strong organizational skills and attention to detail
- Ability to communicate with people from all walks of life and from different cultures
- Good financial management skills

TERMS AND CONDITIONS

- Office location: Cape Town, South Africa
- Type of contract: to be defined according to profile
- Compensation based on experience, with incentives

Please send your application (CV and cover letter in English) at pulse@groupe-sos.org